# DAIMLER

## **General Terms and Conditions for Development Work exclusive**

Version 10/2019

## 1 Governing Conditions, Development Contract

- 1.1 The legal relations between Daimler AG, Stuttgart, or between one of its affiliated companies (§ 15 of the German Stock Corporation Act (AktG)) (hereinafter referred to as "Daimler") and the Supplier (hereinafter referred to as "Partner"), hereinafter collectively referred to as the "Contractual Partners" or individually referred to as a 'Contractual Partner,' shall unless agreed otherwise, be governed by these General Terms and Conditions and other written agreements between the Contractual Partners, if any.
- 1.2 General terms and conditions of the Partner shall not be applicable, even if they were not explicitly rejected in any individual case.
- 1.3 A contract regarding the rendering of development services (hereinafter 'Development Contract') is concluded by the Partner's written or electronical confirmation of the Daimler offer to conclude the contract (also called 'Purchase Order'). The Development Contract shall be deemed concluded when the Partner commences supplying the goods or services which are the subject of the offer to conclude the contract.
- 1.4 If Partner does not accept Daimlers' offer to conclude the contract within 14 days after receipt of the offer, Daimler may revoke the offer in writing.

#### 2 Development work and documentation

- 2.1 The Contractual System, which is to be developed by Partner, and the related technical requirements shall be prescribed by the work specification agreed between the Contractual Partners. The Contractual Partners shall jointly update the work specification in accordance with current developments. The development work performed by the Partner shall be documented in the manner required by the work specification.
- 2.2 The development work shall be performed in accordance with the agreed project development plan. Every step in this project development plan which has been labelled as a milestone/quality gate requires the alignment with Daimler. Should the observance of the time schedule prescribed by this plan not be possible, the Contractual Partners shall immediately provide notification of this fact with a statement of the reasons for the failure to meet the deadline and shall identify the required measures. The notice periods agreed in the project development plan shall be contractual notice periods.
- 2.3 The Partner in the performance of its work shall comply with the state of the art of science and technology and the agreed technical data. The Partner shall also comply with the relevant statutory provisions (e.g. end-of-life vehicle regulation) as well as with all relevant national and international quality standards of the automobile industry. Further, the Contractual System may not be tainted with faults which reduce or eliminate its value or suitability for the prescribed use. This shall be determined at the time of the acceptance of the Contractual System.
- 2.4 The Contractual Partners after prior alignment shall provide each other without delay with all the information required for the performance of the development works. Any documents, objects or other aids supplied by one Contractual Partner to the other shall be provided on a loan basis. They shall be exclusively used for the performance of these works and shall be returned thereafter.
- 2.5 The Partner shall compile a report on the status of the development on a monthly basis or in accordance with the terms of a specific agreement and shall permit Daimler to inspect the relevant work results at any time on demand and shall provide all other requested information, and shall permit persons instructed by Daimler to enter the premises in which the development works are being performed during the Partner's regular working hours.
- 2.6 The Contractual Partners shall achieve an increase in efficiency and a reduction in costs while observing the highest quality requirements.

## 3 Technical Changes

- 3.1 The Partner shall propose technical changes to Daimler as soon as the Partner becomes aware that technical changes are necessary or conducive to the intended development result.
- 3.2 Daimler may request technical changes of the Contractual System at any time. The Partner is obliged to implement such changes without undue delay. The Partner may object to the change request where implementation of the change would be unreasonable.
- 3.3 If a change or adjustment of the Development Contract becomes necessary due to a technical change, in particular - but not limited to with regard to an increase or a reduction in costs, the Contractual Partners will seek an appropriate and mutually acceptable solution. As

far as such changes result in an increase or a reduction in costs, an assignment by Daimler, if any, must be made compulsively by Daimlers' purchase department.

3.4 The Partner shall document all changes in a parts log.

#### 4 Development results, inventions, intellectual property rights

- 4.1 The Partner shall transfer to Daimler all of the results (inter alia know-how, experimental and development reports, suggestions, ideas, drafts, designs, drawings, proposals, patterns, models, software including source code, data sets, CAD including history etc.), hereafter referred to as the "Work Results", achieved or used by it within the framework of the Development Contract, with a right to the unrestricted use which shall be settled by the agreed remuneration. All the Work Results shall be provided without the Partner's copyright or other mark.
  - Insofar as these results are protected by the Partner's copyright, the Partner hereby grants Daimler the exclusive, irrevocable and assignable right which is settled by the agreed remuneration, without restriction as to time, location or content, to use, modify or process any of these results for the purpose of any type of use. With regard to the drawings transferred by the Partner to Daimler within the framework of this collaboration, the Partner also irrevocably declares its consent to the disclosure by Daimler of these drawings to third parties in paper format or as electronic data, e.g. within the framework of a call for tenders.
- 4.2 The Partner shall provide information on its existing intellectual property rights and on any rights capable of protection at the time of the conclusion of the Development Contract (hereinafter referred to as "Old Intellectual Property Rights") where such rights are capable of use with regard to the Contractual System. Should the use of Old Intellectual Property Rights be required within the context of the exploitation of the Contractual System, including the manufacture of replacement parts, Daimler is hereby granted a non-exclusive, sub-licensable right of use which is settled by the agreed remuneration, without restriction as to time and location, for any kind of usage for any products, processes or services of Daimler which shall encompass the use of such rights for the purpose of production and further development by Daimler or by third parties on behalf of Daimler.
- If work results capable of protection are achieved during the work performed within the framework of the respective Development Contract, the Partner shall inform Daimler without delay about such work results and shall obtain Daimler's decision as to whether or not to register them. If, within three months of receipt of this notification, Daimler decides in favour of registration, Daimler shall be entitled to register the work result capable of protection in its own name and on its own account; insofar as an affiliated company (§ 15 of the German Stock Corporation Act (AktG)) of Daimler AG is a contractual partner on the Daimler side, the intellectual property right can also be registered with Daimler AG. If Daimler decides in favour of registration, both the costs for the registration of the intellectual property right as well as the costs of maintaining the intellectual property right or the registration, shall be covered by Daimler. If Daimler decides against registration and confers the conveyed work results capable of protection in writing, the Partner may pursue the registration at its own expense. In that event, however, Daimler is still granted a non-exclusive, sub-licensable right of use which is settled by the agreed remuneration for any kind of usage for any products, processes or services of Daimler.
- With regard to programs and documents, Daimler shall grant to the Partner a non-exclusive, non-transferable right of use of the transferred programs and documents which shall be restricted to the agreed period of use and geographically limited to the Partner's place of business. Without prejudice to this right of use, Daimler shall retain all the rights to the programs and documents including the copies and partial copies made by the Partner. The Partner shall not disclose the programs and documents to third parties either in their original form or as complete or partial copies. Upon the expiry of the contractual term or the effective date of cancellation of a Development Contract, regardless of when these events occur, the Partner shall remove the contractual software (programs and documents) from its data-processing installations. The Partner may discharge this duty either by the return of the contractual software, including all copies and partial copies to Daimler, or by its destruction in such a manner that the possibility of reconstruction is excluded. The same applies to user documentation, literature and other materials. The Partner shall provide Daimler with evidence and written confirmation of any such destruction or return.

4.5 The Partner shall produce through its development work a Contractual System free of third party rights (including, inter alia, patent rights, utility patent rights, copyrights, design rights, trademark rights or any other rights with regard to intellectual property). If the Partner does not succeed in doing so, it shall endeavor to ensure that the development results can be used by Daimler in the same way as would have been possible if they had been free of third party rights, i.e. in cases where there are third party rights, the Partner shall pay the corresponding royalties to third parties. If Daimler suffers a loss as a consequence of the existence of third party rights, the Partner shall pay compensation in respect of same – including reasonable legal fees and expenses. Sentences 2 and 3 of this Section 4.5 shall not apply if the Partner is not responsible for the violation of the obligation to achieve a Contractual System free of third party rights.

If the Partner knows or becomes aware of third party rights in opposition to the Contractual System, it shall in any case notify Daimler without delay.

- 4.6 All rights of use granted to Daimler under Section 4 shall also encompass a corresponding usage by affiliated companies (§ 15 of the German Stock Corporation Act (AktG)) of Daimler AG as well as by companies in which Daimler AG directly or indirectly holds at least 50 % of the shares, furthermore by the following minority participation of Daimler AG: Beijing Benz Automotive Co., Ltd., No. 8 Boxing Road, Beijing Economic Technological Development Area (BDA), Beijing, 100176, China (People's Republic). This does also encompass the corresponding usage by third parties on behalf of the aforementioned beneficiaries. "Corresponding usage" shall encompass any kind of usage for any products, processes or services of the aforementioned beneficiaries.
- 4.7 All rights of use granted under Section 4 shall also encompass a corresponding usage by cooperation partners (Automotive Manufacturers) of the Daimler Group (Daimler AG and/or affiliated companies (§ 15 of the German Stock Corporation Act (AktG)) regarding products, processes or services that have been or will be developed in the framework of a cooperation project with Daimler which totally or partially includes the Contractual System. Section 4.6 2<sup>nd</sup> sentence applies accordingly.
- 4.8 The Partner shall ensure that the granting of usage rights according to this Section 4 also encompasses the corresponding rights of affiliated companies (§15 of the German Stock Corporation Act (AktG) of the Partner as well as of sub-contractors that the Partner uses according to Section 10.
- 4.9 For the purposes of further research and development, the Partner shall obtain unrestricted access, rendering them liable for remuneration, to the Work Results, including access to the directly resulting intellectual property rights, and the directly resulting know-how. Before exercising this right of use, the Partner has to notify Daimler of its intention and has to conclude an agreement with Daimler on use and remuneration. Partner does not receive any rights to use Daimler's intellectual property and/or know-how which was generated or will be generated outside the scope of the respective Development Contract. Further, Partner is not entitled to exploit the Work Results, unless otherwise stipulated in the respective Development Contract or a separate agreement on use and remuneration.

## 5 Development remuneration

- 5.1 The development costs which shall be reimbursed for a successful development, and which shall include all the work performed by the Partner until the end of the development, are specified in the Development Contract. The Partner shall have no further claims, especially not regarding the compensation of other expenses.
- 5.2 In case the Development Contract provides for a remuneration of partial performance after achievement of agreed milestones, the payment for such partial performance (milestone) shall be made if no other agreements are made by bank transfer 30 calendar days following the acceptance (technical acceptance) of the respective partial performance (milestone) and Daimler's receipt of a verifiable invoice.
- 5.3 In case a payment is made by Daimler before acceptance or partial acceptance, this shall not be deemed as acceptance or partial acceptance.

## 6 Transfer and Acceptance of the Contractual System

The development shall terminate upon the delivery of the complete Contractual System to Daimler and the written acceptance (functional recognition) of the Contractual System by Daimler. Reviews and inspections of interim results shall not imply acceptance.

## 7 Liability for Defects

The Partner shall warrant that its development works are free from defects. The statutory provisions applicable to contracts for work and

services (Werkvertrag) - including the provisions which govern the statute of limitation - shall apply to defects.

## 8 Confidentiality

Without prejudice to the rules prescribed by Section 4, the Contractual Partners shall treat as business secrets all the business and technical details not in the public domain which become known to them through their business relationship. Subcontractors shall be subjected to the same obligation. Further, information may be disclosed to affiliated companies (§15 of the German Stock Corporation Act (AktG)) of Daimler, provided these affiliated companies are subject to equivalent confidentiality obligations. The rules prescribed by Section 4 shall remain unaffected by possible separate confidentiality agreements between the Contractual Partners.

### 9 Cancellation Rights

- 9.1 Daimler may cancel a Development Contract on 1 (one) month's written notice with effect at the end of the month if the Partner's competitiveness is considerably impaired with regard to quality, price, technology or the adherence to deadlines. In this case no claims of whatever nature may be made against Daimler including, inter alia, claims for the reimbursement of development costs, termination costs, claims for lost profit, the infringement of intellectual property rights or the payment of license fees.
- 9.2 During the performance of the development works, Daimler may also cancel the contract in accordance with the statutory right of termination of the customer (§648 of the German Civil Code (BGB Bürgerliches Gesetzbuch)). In the case of such a cancellation the Partner shall be paid the necessary development costs which it has already incurred plus inevitable follow-up costs but payment shall not exceed the development costs for the development. There shall be no entitlement to the full remuneration as agreed in the respective Development Contract. The Partner shall be obliged to ensure that the amount to be reimbursed by Daimler under this clause is kept to a minimum. The Partner shall not be entitled to the reimbursement of payments if the Partner is responsible for the cancellation.
- 9.3 The right of the Contractual Partners to immediately terminate this contract for good cause shall remain unaffected.

## 10 Subcontractors

- 10.1 The Partner may only engage subcontractors to fulfill the contractual obligations in whole or partially with the prior written consent of Daimler.
- 10.2 Daimler's consent to a subcontractor engagement can be given subject to conditions and is revocable. Daimler shall be entitled at any time to revoke its consent in regard to each subcontractor with immediate effect in particular, if in a procedure of determination of the subcontractor's Principal status pursuant to social-insurance law (in accordance to section 7a of the German Code of Social Law IV) it turns out according to an official hearing or a decision of the German statutory pension insurance scheme (Deutsche Rentenversicherung) that a dependent employment has to be assumed.
- 10.3 The Partner shall require the subcontractors engaged to give the same undertakings as it has itself given to Daimler, particularly with regard to confidentiality and data protection.
- 10.4 The Partner assures and shall provide evidence at the request of Daimler, that none of its subcontractors will subcontract with a Sole Proprietorship or with a Civil Law Association (as a sub-subcontractor), insofar as the service is in whole or partially performed by the Principal (Proprietor of a Sole Proprietorship or Partner of a Civil Law Association).
- 10.5 The Partner assures that the prohibition in Section 10.4 will be followed in the complete chain of all further subcontractors.
- 10.6 Furthermore, the Partner assures that in the complete chain of all subcontracting every of its subcontractors and sub-subcontractors fulfill the legal requirements in regard to the minimum wage for their respective employees.
- 10.7 On request of Daimler the Partner shall at any time disclose to Daimler which subcontractor and sub-subcontractor in the complete chain is or has been engaged in fulfilling in whole or partially the Partner's contractual obligations towards Daimler.
- 10.8 The Partner shall be liable to Daimler for the fault of subcontractors and vicarious agents engaged by the Partner as it would be for its own fault.
- 10.9 If the Partner violates one of the above obligations or assurances in Section 10.1 to 10.7, the Partner is liable to Daimler for all resulting damages. Furthermore, the Contractual Partners agree that every Partner's breach of the content of this Section 10 is good cause which entitles Daimler to terminate the contract with the Partner with immediate effect.

## 11 Rights of retention

The Partner's right of retention shall be excluded unless its claims are not disputed or have been legally determined without the right of appeal.

## 12 Miscellaneous provisions

- 12.1 Within the framework of its commercial dealings with Daimler, the Partner is obliged to desist from all practices which may lead to penal liability due to fraud or embezzlement, insolvency crimes, crimes in violation of competition, guaranteeing advantages, bribery, acceptance of bribes or other corruption crimes on the part of persons employed by the Partner or other third parties. In the event of violation of the above, Daimler has the right to immediately withdraw from or terminate all legal transactions existing with the Partner and the right to cancel all negotiations. The above notwithstanding, the Partner is obliged to adhere to all laws and regulations applicable to both itself and the commercial relationship with Daimler.
- 12.2 The Partner undertakes to pay the minimum wage plus agreed supplements including the contributions for social insurance, promotion of job creation and payments to protect the social insurance for employees and those in marginal part-time employment, within the scope of the statutory provisions and collective pay agreements, particularly the provisions of the Posted Workers Act and of the relevant collective pay agreements.
- 12.3 Alterations and additions to a Development Contract or to these General Terms and Conditions must be in writing in order to be effective. Additional verbal agreements shall not be effective.
- 12.4 Rules prescribed by individual provisions of the Development Contract or of these General Terms and Conditions which apply beyond the termination of the Development Contract shall remain in force after the termination of the Development Contract. The end of the development services or the end of the Development Contract (in particular but not limited to by an acceptance in accordance with Section 6 or by a cancellation in accordance with Section 9) do not affect the continued validity of the provisions in Section 4 and Section 8.
- 12.5 Should any provision of these conditions or of any additional stipulations agreed upon be or become invalid, this shall not affect the validity of the remainder of these conditions. The Contractual Partners are obliged to replace the invalid provision with one which comes as close as possible to the invalid provision in terms of its economic effect.
- 12.6 The law of the Federal Republic of Germany shall apply exclusively, excluding the conflict of laws provisions and excluding the United Nations Convention on Contracts for the International Sale of Goods dated April 11, 1980.
- 12.7 The exclusive place of jurisdiction for all disputes arising from or in connection with this contractual relationship is Stuttgart (Mitte), Germany. Each Contractual Partner may however also be sued at its general place of jurisdiction.